

A story telling Bio:

'Leading through Vision. Inspiring through Actions'

Mattheou Dimitrios



Mattheou Dimitrios is an inspiring Leader with an executive talent, committed to his job tasks, innovative in his roles and loyal to the corporate spirit. A result-oriented Managing Director, who combines a keen intellect with strong analytical and synthetic skills. Demanding with himself and exhibiting ambition, consistently backed by effort and time

management skills. With an exceptional working performance throughout his career path, he has been demonstrating high level of expertise, healthy self-confidence and excellent leadership skills. He has insight and gifts, a competitive nature and a determination that cannot be beat. He is a visionary, yet a highly approachable manager. His management style is extremely accessible and he is a very hands-on executive officer with a 'can do' attitude that arouses inspiration and motivation in demanding and crucial working environments. Through his actions and hard work he has earned the respect of everyone in the maritime community and has been awarded three times as a Best Manager and as a Significant Personality (*Exceptional Personality of Shipping Award / Vaporia Marine Awards 2018, Best Manager award / Efkranti Awards May 18, 2016, Personality award / GREEN4SEA Awards April 4, 2017, Personal award / Masters & Mates Union of Greek Merchant Marine*).

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Since 1985, he has been executing demanding roles in maritime. As an active CEO and Managing Director in *Arcadia Shipmanagement Co Ltd* and *Aegean Bulk Co Inc*, he has been formulating successful strategies that have helped both companies to achieve and maintain a position as leaders in Shipping. Focused on objectives, and running through the Total Quality Management processes and procedures, he sets, monitors and optimizes a corporate identity and a cross functional culture of continues development and improvement. As a Manager he has achieved to lead high performance teams of successfully increasing efficiency and productivity, whilst reducing costs and inefficiencies. As a Leader he has been cultivating business growth, evaluating opportunities and risks and delivering innovative solutions to challenges.

Mattheou Dimitrios is highly recognized for his contribution as an active member to International Organizations, Foundations, Institutions and Forums. He is an active Chairman in Green Award Foundation and a *Vice Chairman of Hellenic Mediterranean Panel in INTERTANKO*, a Governor of the *International Propeller Club of the United States*, and an Executive Committee Member in *Norwegian Hull Club, INTERCARGO, HELMEPA and ALBA Graduate Business school*.

As an experienced sailor, he has never neglected the new generation of the seafarers. On each occasion, he disseminates unceasingly and with inexhaustible passion his knowledge and valuable experience to young merchant marine officers and academic students. Therefore, he provides frequent Industry-based tuitions for Post-graduate students, as a guest Lecturer at various Academic Institutions for Maritime studies, such as the

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Piraeus Maritime University, the ALBA Graduate Business School, the New York College, the Metropolitan College and the Mediterranean College.

Mattheou Dimitrios, contributes greatly to the qualitative evolution of the market and the general business community through his speeches and presentations at conferences, forums, and international events. He inspires and guides, orientates and aims towards perfection, consistency, reliability and incident-free performance. By drawing special attention to the constant and continuous effort for the improvement of an organization’s ability to exceed its corporate goals and to achieve Safety and Environmental Excellence, he emphasizes to the optimum utilization of its resources and maximum profits, as well as to honoring of all long-term commitments made to customers.