

PRESENTATION SPEECH

Dear Mr and Ms Bezantakos, dear Ms Anthoussaki, distinguished guests, ladies and gentlemen,

I would like to congratulate the organizers, for setting-up such a well prepared and arranged event and to thank you, for inviting me on this pannel.

The **Green Award Foundation** is a neutral, independent foundation, established at 1994, on the initiative of the Rotterdam Municipal Port Management and the Dutch Ministry of Transport.

Since 1st January 2000, Green Award is completely **independent**. A never-ending mission is on-going, devoted into promoting and supporting safety, quality, environmental awareness and protection in the maritime sector.

In 2001, Green Award Foundation was the winner of the THOR HEYERDAHL International Maritime Environmental Award, which is sometimes referred to, as the "**Nobel Prize for the Maritime Environment**". This award, confirmed the impact that the Green Award scheme had, on the marine industry.

Further recognition of the Green Award high standards was given by the European Union, when the Foundation was accepted as a data provider for **EQUASIS**. Additionally, Green Award was accepted as an associate member, of the **International Association of Ports and Harbours**.

Throughout these years, it has grown into a world-wide recognized symbol. This has been done, by connecting all participants of the

maritime industry, in their efforts to make high quality and social responsibility rewarding.

Green Award delivers real results and applies holistic approach, widely accepted by all sectors of the industry. Having tremendous expertise and comprehensive requirements, knows the industry from within and listens to parties involved in daily operations.

In 2003, Green Award celebrated its **10th anniversary**, proudly presenting a momentous record of achievement. There had been **no significant accident or pollution incident** to a Green Award flagged ship.

Additionally, an analysis of port state detention figures, showed that - for a period of five years - only 1,21% of all Green Award tankers subject to port state control inspections were detained. In contrast, the figure in general detentions for tankers was 3,87%.

This was the first concrete evidence, that tankers Certified by the Green Award Foundation, outperform other tankers, in complying with applicable safety and environmental protection regulations!

Continuous improvement is symbolised in the **Green Award logo**, on which Poseidon, the god of the sea in ancient Greece and protector of the waters and his trident are prominent.

The trident symbolizes the 3 Green Award requirements:

- basic criteria,
- crew/management criteria,
- technical requirements.

The crew and management criteria are the most important criteria for Green Award.

ARCADIA Shipmanagement joined GREEN AWARD foundation on February 2005. In that year, six tankers of ARCADIA SHIPMANAGEMENT flew the Green Award flag.

Celebrating its 12th anniversary, Green Award announced 200 ships on its list of certified ships. In recognition of this milestone, **THENAMARIS** (manager of ship No. 200), was presented with a special Green Award certificate, in a ceremony held during the 2006 Posidonia Exhibition.

In 2008, for the first time in its 14-year existence, Green Award had a **dry bulk carrier** on its list of certified ships. In recognition of this milestone, Green Award Chairman handed over the first certificate in an official ceremony during the 2008 Posidonia Exhibition. Ship #1 was M/V AFOVOS (74.306 DWT), managed by the Athens based company **AEGEAN BULK**.

2011 saw Green Award advancing through a new threshold of industrial and public approval. In March, the certification program for **LNG carriers** was launched. **QATARGAS** received the 'first ever' Certificate of Recognition from the Green Award Foundation for its fleet of LNG Carriers.

Furthermore, Green Award developed a certification scheme for the inland navigation vessels, in order to motivate and give recognition to clean **inland shipping**. Until that time, the Green Award certificate for environment friendly vessels, was only available to sea-going vessels.

During that year, the **Environmental Ship Index (ESI)**, launched by the World Port Climate Initiative, to promote "clean ships" with reduced air emissions, was been integrated into the Green Award

requirements and became compulsory for Green Award certificate holders.

In 2016, Consolidated Marine Management Shippig Company, became the First Green Award **LPG** Certificate Holder, following the latest launched new sector to Green Award certification programmes' portfolio, the certification for LPG carriers.

Although the Green Award was conceived primarily as an environmental initiative, it is evident that any ship that avoids having an incident, which could lead to pollution, is also inherently safe.

As we speak, 253 sea-going ships, wave the Green Award flag.

Among these ships, 90 are Hellenic operated vessels, belonging to 10 different Green Award Certified Hellenic Shipping Companies.

In total, the Green Award Certified Shipping Companies are 39.

The number of Green Award flagged inland barges, has exceeded 600.

Over 100 incentive providers are partners:

- 48 international ports and,
- 60 Companies related to shipping industry.

Among these companies, 18 are Hellenic Companies.

Green Awarders spread all arround the globe, from Canada to Japan and from South Africa to Norway.

All of them are forming an elite club that prioritizes the challenges of the shipping industry, in order of the significance of their impact on environmental protection and safety, for the people and the holdings.

Ship Owners, Managers, Charterers and ports, want to be well prepared and to avoid security breaches, to reduce risks of incidents or accidents and to comply with emission norms.

Both certificate holders and incentive providers, can consider their partnership within the Green Award scheme, as an implementation of their Corporate Social Responsibility policy. By addressing a real joint maritime CSR policy, is the way to go for a sustainable future, not only for shipping but for the entire maritime industry.

Green Award, along with the incentive providers, lends a helping hand to all willing to remain the frontrunners. Our planet's sustainable future is not a matter of individual actions, but depends on collective activity.

The next steps for Green Award, include Container shipping, RO-RO/Passenger Ferries and Mega-yachts. Besides attracting new shipping Companies and Industry related Organizations to join the GREEN AWARD family, focus will be based on expanding to ports and Marina's worldwide, aiming to achieve through incentive providing, reductions to charges for multiple port reception services, which are applicable to a variety of vessels. Those may include:

- Bunker suppliers,
- Garbage collectors,
- Waste water/sluges/slops reception facilities,
- Collection/segregation/delivery of recycled material on-board, with benefits to the leading Companies and their vessels.

QUESTIONS / ANSWERS

Q: Can you give us some Reasons why a Shipping Company should participate at GREEN AWARD scheme

Participating in the Green Award, renders a Ship Manager with consistency upon safety of people, caring for the planet through protection of the environment and last, but not least, **profits** from incentives provided through the Green Award scheme.

Green Award Auditors do **not only** point out “weaknesses” on board, but also recommend solutions in a self-motivating way and inform the Certificate holders about the best industry practices.

When Certified and thus, proven to be more beneficial towards the environment, the ship Owners reap various **benefits** like:

- Better image,
- Charter preference,
- Preparation for PSC / Vetting inspections’ requirements,
- Ship and Crew upgraded Performance and Quality,
- Reduced possibility of incidents’ occurring.

Q: Give us examples of Costs for participating in GREEN AWARD and how they are earned back

The earnings that result from having Green Award Certified ships, go well beyond reductions in port dues and other services’ charges, as those are offered by the Green Award incentive providers worldwide.

Green Award is not only about financial benefits, but priority is placed to motivate improvements in the environmental protection and increase the safety of operations.

Indicative Green Award Certification Costs:

- The average cost for an On-onboard survey is Euro 1800.
- The average cost for Office audits (including the fees, accommodation and travel expenses) is Euro 5500.
- Annual Fees (per vessel):
 - AFRAMAX Tanker - Euro 3455,
 - SUEZMAX Tanker - Euro 3885,
 - SUPRAMAX and PANAMAX Bulk Carrier - Euro 3455,
 - KAMSARMAX Bulk Carrier - Euro 3885.

Money-turnover is gained, out of deductions from incentives which are provided through the Green Award scheme. Reductions in port dues (around 50 major ports) and other services' charges, as offered by leading Companies of the maritime sector (more than 100 globally), are the benefits by the Green Award incentive providers worldwide.

Q: Why would a Charter choose a Green Award Certified ship

Green Award Certification implies that ship's performance is above average, compared to the Industry.

In order that the ship and the crew are being able to meet the stringent Green Award requirements related to quality, safety, environmental management and technical aspects, the effort being put by all into the Organization, strengthens and dignifies the operational status, enhances quality into our business and helps into maintaining a robust safety culture.

The main purpose of Green Award is, to gather all Certified Companies and operated vessels under an operationally-sustainable and environmental-friendly way of shipping business execution.

What is important and finally becomes widely appreciated, is the minimization of losses and of any damages to reputation of each Company, which comes as a result of the demanding Certification procedure and the high-level requirements.